

## **GEB** Pooling Benefits

Make your dividends go further – reinvest them in Global Health Services



## Employee wellbeing services your dividends could fund

Information on each service is available upon request



# 'Why' and 'How' to reinvest your dividends

### WHY

- 1. GEB services are available at preferential rates, so your dividends go further.
- 2. An alternative way of funding your health & wellbeing strategy and using your dividends.
- 3. Reinvest in services that could improve your pool performance in future.

### HOW

- 1. Advise your GEB Client Service Team that you wish to consider this option\*.
- 2. GEB will provide information about the services, quotes and introductions to our partners.
- 3. Enter direct service agreement with the selected service provider(s).
- 4. Issue a written instruction to GEB to pay (or part-pay) the provider invoice.
- 5. The service provider will deliver the implementation process.



\* This initiative is optional and you retain your right to collect your dividend.



## Illustrative example: larger dividend

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#### **Client profile**

- Dividend Available ~ 350,000 EUR
- The multinational pool has 37 countries and 28.500 employees
- · 6.000 employees are in Singapore



#### **Client priorities**

- · Goal to implement a global wellbeing strategy but, currently there is no ringfenced budget.
- Group has a strategic goal of offering a telemedicine service to all employees, globally.
- There are increasing mental health claims in Singapore.



### Shortlisted services (\*pricing illustrative only)

- Telemedicine service for 28.500 lives = 144.000 EUR
- Mental Health Prevention Service for 6.000 lives in Singapore = 99,060 EUR
- Mental Health Support Service for 6.000 lives in Singapore = 180,000 EUR

### CLIENT OUTCOME

- ✓ Client can implement a global wellbeing strategy ahead of roadmap.
- ✓ Client can fund a global telemedicine service in full and at least one of the mental health services in Singapore.
- ✓ This improves their employer brand and reduces health risks globally.
- ✓ Client may wish to part fund the second mental health service or collect the remaining dividend.



## Illustrative example: average dividend

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#### Client profile

- Dividend Available ~ 80,000 EUR
- The multinational pool has 10 countries and 8.500 employees



#### **Client priorities**

- · Goal to implement Telemedicine and Second Medical Opinion Services globally.
- 4 local insurers offer Telemedicine as part of the local policies and so the client wishes to use the global telemedicine service to cover the remaining 6 countries.

### Shortlisted services (\*pricing illustrative only)

- Telemedicine service for 5,200 employees across 6 countries: 56,000 EUR
- · Second Medical Opinion service for 8.500 employees across 10 countries: 43,375 EUR

### CLIENT OUTCOME

- ✓ The client is supported by GEB to identify where there are existing telemedicine services offered by the local network insurers.
- Client successfully implements their global telemedicine strategy.
- ✓ Client can fund the Second Medical Opinion Initiative initiative with 19.375EUR additional funding, which they pay directly to the Second Medical Opinion Provider.



## Illustrative example: small dividend

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#### Client profile

- Dividend Available ~ 17,000 EUR
- The multinational pool has 4 countries and 800 employees



#### **Client priorities**

• Client interested in using the dividend rather than collecting it but is unsure what they could use a smaller dividend to fund. .

### Shortlisted services (\*pricing illustrative only)

- · Client could fund our mental health prevention service for all 800 employees for one year
- · Client may be able to fund a pilot of our EAP service for >50% of their population
- Client may wish to part-pay and fully fund telemedicine for their employees, with 50% of the funding coming from the dividends and 50% being paid directly by their organisation.

✓ The client is able to use dividends to create a bigger impact on their organization than if they collected the

**CLIENT OUTCOME** 

 Client successfully implements one of the services in full or as a pilot.



To find out more about this option, contact your Client Service Team or partnerships@geb.com

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#wespeakyourlanguage
#valuebeyondthepolicy

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